**AsiaCell**

**Minutes for Apr’2024 Performance Meeting**

(Meeting held on 26/05/2024)

**Attendees:**

**OG:** Mohammed Abdulla M. A. Al-Thani, Abdulla Ahmed A Al-Zaman, Eyas Naif Saleh Assaf, Bilal Kazmi, Najib Khan, Sean Borejszo, Anandi Agnihotri, Tomas Ramirez, Saad Sabah Al-Kuwari, Shouq Mohamed I B Al-Mohannadi, Sekhar Menon, Htar Thant Zin, Haseeb Bin Hakim

**OPCO:** Fadi Abdellatif, Chra Hussain, Sava Ezzat, Nian Simko, Muhammad Hasan, Abdul Nasir, Tamouh Khauli, Tarek Shedid, Hicham Siblini, Haider Radi, Michael Widner, Ali Abbas, Dwnia Nadeem, Jamal Ezzat, Solin Farhad, Tamer Shibl, Harith Zeki, Nazar Omer, Usman Mir

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|  | **Minutes** | **Actions** |
|  | * Sheikh Mohammed led and opened the meeting, by congratulating the ACL team for a great performance. He was grateful that ACL is not only delivering budget but growing YoY by double digit. * He inquired the ACL to expand on how they are managing Korek situation and is there anything OG can help them gain more from the current market. * Fadi, in absence of Amer, led the meeting and echoed Sheikh’s comments. He further added that Q1’24 financial are published and ACL has gained RMS vs. Zain while CMS is slightly down since Zain wants to keep the biggest base shout alive. He added that ACL is more focused on revenue. Hence ACL believe that they are managing the Korek situation optimally. * He also added that VDP has been done and they are trying to manage the business despite people leaving them. * He further added that CMC is trying to bring one billing system for all Telecom operators and this billing system will be owned and operated by CMC. * Also, CMC is brining is KPMG to look at the CMC fee paid by Telecom operators since 2017. * Floor was opened for OG functions and Bilal took the lead. He complimented ACL team on great performance and just asked ACL team’s feedback on handling multiple project and if they see any challenge to it. * Hicham from ACL answered that currently they are managing it and Chra also said that people are managing these projects are the same and they spend 7-8 hours on them. If we are going to add more projects that it might be difficult to manage. * Najib then complemented team on performance. * And lastly Chra updated the forum that A2P loss has been covered in overall ACL numbers however since A2P commitment was negotiated by group and its lower the original budget. Hence nothing can be done here. * Sheikh again applauded the team on great performance and closed the meeting.   Q&A slides are shared in the email along with the MoM for reference. |  |